



Radisys Corporation Business Profile

January 2021



Table of Contents

1. We Drive Open Digital Transformation4

2. About Us

 Radisys Overview 5

 Radisys Experience..... 5

 Radisys Size and Scale..... 6

3. We Deliver Value for Our Customers

 Our Mission 7

 More Open Than Ever 8

 Proud of Our People..... 8

 Inspired to Innovate8

 Integrity. Perseverance. Transparency.....8

4. Our Strategy for Customer Success9

 Professional Services 10

5. Locations 11

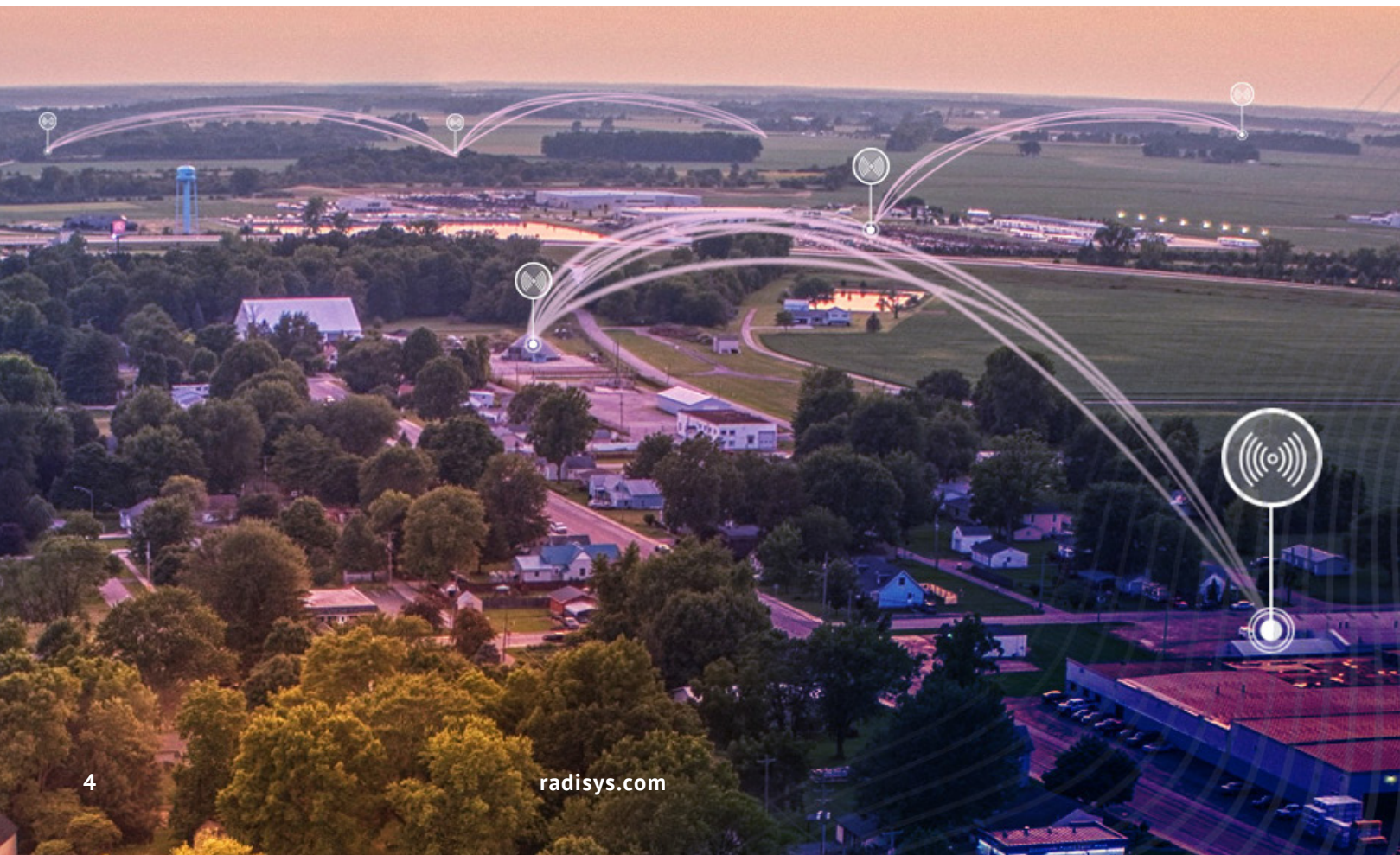
6. Services 12

7. Radisys Reach 13

8. Leadership Team..... 14

We Drive Open Digital Transformation

Radisys disaggregated platforms and integration services leverage open reference architectures and standards combined with open software and hardware, enabling service providers to drive open digital transformation. We offer an end-to-end solutions portfolio from digital end points, to disaggregated and open access and core solutions, to immersive digital applications and engagement platforms. Our world-class and experienced network services organization delivers full lifecycle services to help service providers build and operate highly scalable and high-performance networks at optimum total cost of ownership.



About Us

Radisys Overview

Radisys is a global leader in open telecom solutions and services. With 200+ operators having deployed our solutions, performance and results demonstrate that Radisys has enabled network operators to deliver the most robust, operationally efficient networks which have been a foundation for new revenue streams, customer growth and improved customer satisfaction.

Radisys is a wholly owned subsidiary of Reliance Industries Limited, a Global Fortune 500 company and a multi-billion-dollar conglomerate. Headquartered in Hillsboro, Oregon, Radisys has approximately 1,100 full-time employees and operates Centers of Excellence in Bangalore (India), Oregon (US) and Texas (US).

Radisys Experience

Radisys' world-class and experienced organization delivers full lifecycle services to help service providers build and operate highly scalable, high-performance networks at optimum total cost of ownership.

- Over 30 years of experience and leadership in networking.
- Leading contributor to next generation open standards organizations like Open Networking Foundation (ONF) on open architectures for 5G and FTTX (Passive Optical Networking).
- Broad portfolio of products from digital end points, to disaggregated and open access and core solutions, to immersive digital applications and engagement platforms.
- Global sales and operations.



Radisys Size & Scale

Reliance Industries—the parent company of Radisys—has structured all its telecom businesses including Radisys and other digital innovation businesses in a wholly owned subsidiary called Jio Platforms.

- Jio Platforms has a \$67B market valuation based on the recent investments by Facebook (\$5.7B), Google (\$4.5B) and others including KKR, Silverlake Partners, Qualcomm, Intel, etc.
- Jio Platforms also owns Jio Network, the world's second largest mobile operator with close to 400M subscribers (and growing) and India's largest fiber network with 500K kilometers of fiber deployments to cover 50M subscribers over 3 years.
- Jio Networks grew to this size (~400M subscribers) in only 3 years by focusing on innovative solutions such as those that Radisys offers.
- Radisys end to end solutions are currently deployed throughout Jio's network on a massive scale and Radisys' FTTX solution is currently in lab validation phase in preparation for field deployments in the Jio FTTX network.

Radisys solutions are currently installed with more than 200 operators globally servicing 1.7B+ subscribers, proving their reliability and scalability, supporting each customer's unique demands. Among our customers are AT&T, Verizon, T-Mobile, Bell Canada, Zoom Conferencing, Vodafone, Orange and many others. Radisys media servers are the exclusive choice of some of the industry's largest vendors including Nokia, Mavenir, Ribbon and Metaswitch, who resell white-labeled Radisys hardware to their customers. In fact, Radisys media server solutions and 4G/5G radio technology power the networking solutions of some of the industry's largest vendors.

Radisys Leadership and Innovation

Radisys is a pioneer and industry leader in the open source community and a leading contributor to the Open Networking Foundation (ONF). Radisys is a “partner” member (highest level) with the Open Networking Foundation (ONF), the industry's premier organization at the forefront in promoting transformation of FTTX network infrastructure. As a leader within ONF, Radisys continues to define architecture and contribute solutions for next generation PON architecture. We work with Tier 1 operators from around the globe in this forum.

After successful testing with numerous Tier 1 operators, Radisys productized its software-defined broadband access networking solution in 2019 in a portfolio of FTTX products to be sold directly as “turn-key solutions”. This “productized solution” is currently in lab testing at Jio with plans for the same with other customers in North America, Latin America, Europe and Asia in 2020. The first customer won was Jio, the world's largest disaggregated network with 500K kilometers of fiber covering 1,100 cities, 50M homes and 2.15M enterprises.

We Deliver Value for Our Customers

Our Mission

Our mission is to provide critical assets—software, flexible platforms, ecosystem and full spectrum network services—that enable our customers to lead in their respective markets. The highly scalable solutions that we provide help them not only keep pace with the web-speed evolution of digital communication technologies but be the pace setter. We leverage proven strategies to reduce cost and risk, accelerating our customer's time to market and time to revenue.



Radisys is a pioneer in the open standards community and our innovative solutions power networks around the globe.



More Open Than Ever

As a global leader in opening collaborative technology solutions for the world’s largest Communications Service Providers, Radisys enables its customers and partners to allow CSPs to drive disruption and create value with new, open architecture business models.

Radisys continues to lead the transformation of mobile network virtualization, software-defined networking, and multi-access edge computing as more services are being optimized through 4G/LTE and 5G radio access networks.

Committed to Customers and Partners

Our customers are at the center of everything we do, and the reason we partner with technology companies who are equally as committed to ensuring solutions deliver the best economics and results for these service providers.

Proud of Our People

With a workforce of passionate professionals, working side by side with our customers in over 30 countries, Team Radisys comes to

work every day with a common focus: quality and consistency in everything we do for our customers. We recruit the best, we continually mentor and train, and we drive innovation with our partners.

Inspired to Innovate

We are thinking ahead and investing ahead, and building solutions for the 5G/TE future, opening our minds and labs to other partners determined to make a difference in the future of hyper-connectivity.

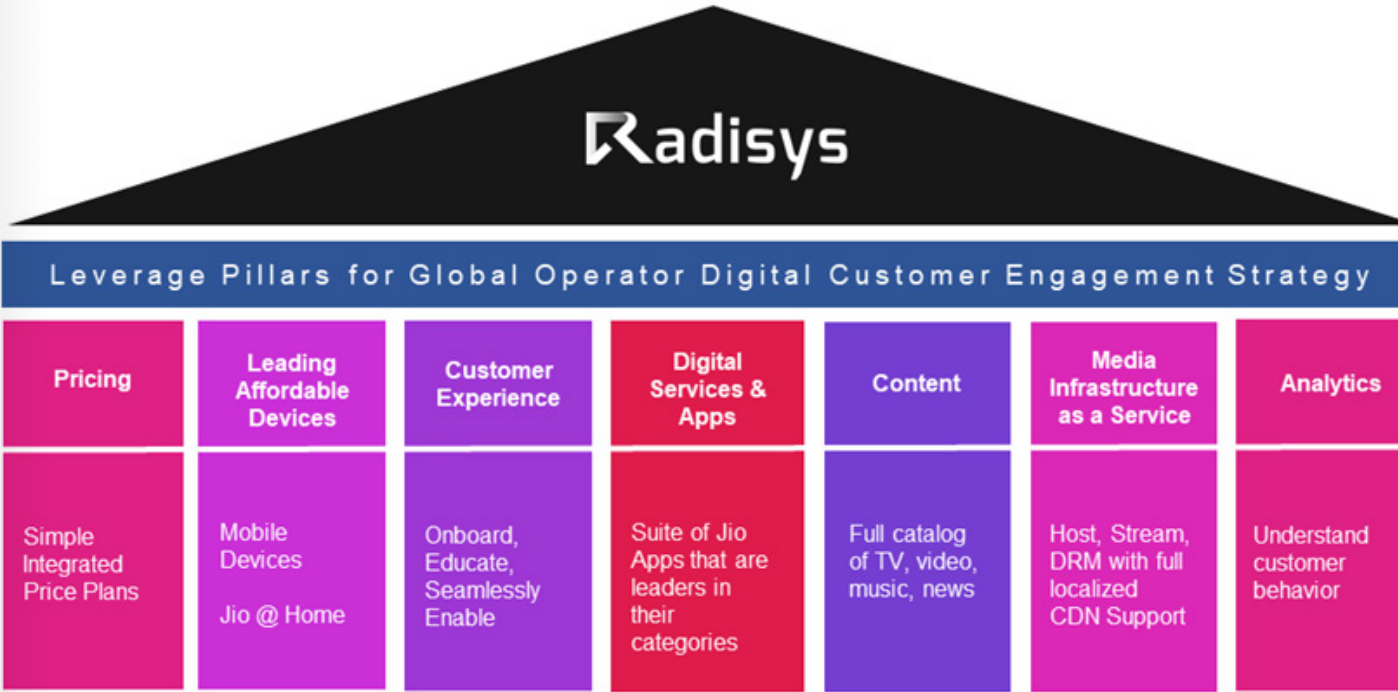
Integrity. Perseverance. Transparency.

Our values are strong. Our integrity is everything. Our business has grown based on our commitment to delivery and our open approach to building solutions not just for the industry, but with the industry. The opportunities for telecom service providers have never been greater. With 50 billion connected devices, 10 billion smartphones, 1,000X growth in mobile data volumes, 5X faster processing, and 10X-100X data usage rates. ***We are here to make sure our customers compete and win!***

Our Strategy for Customer Success

Radisys has solved the challenges in bringing innovative communications solutions to the market and leverages a seven-pillar strategy, tailored to the regional and local requirements of our customers including addressing language differences. We employ a holistic approach for value creation, simplified operations and proactive troubleshooting.

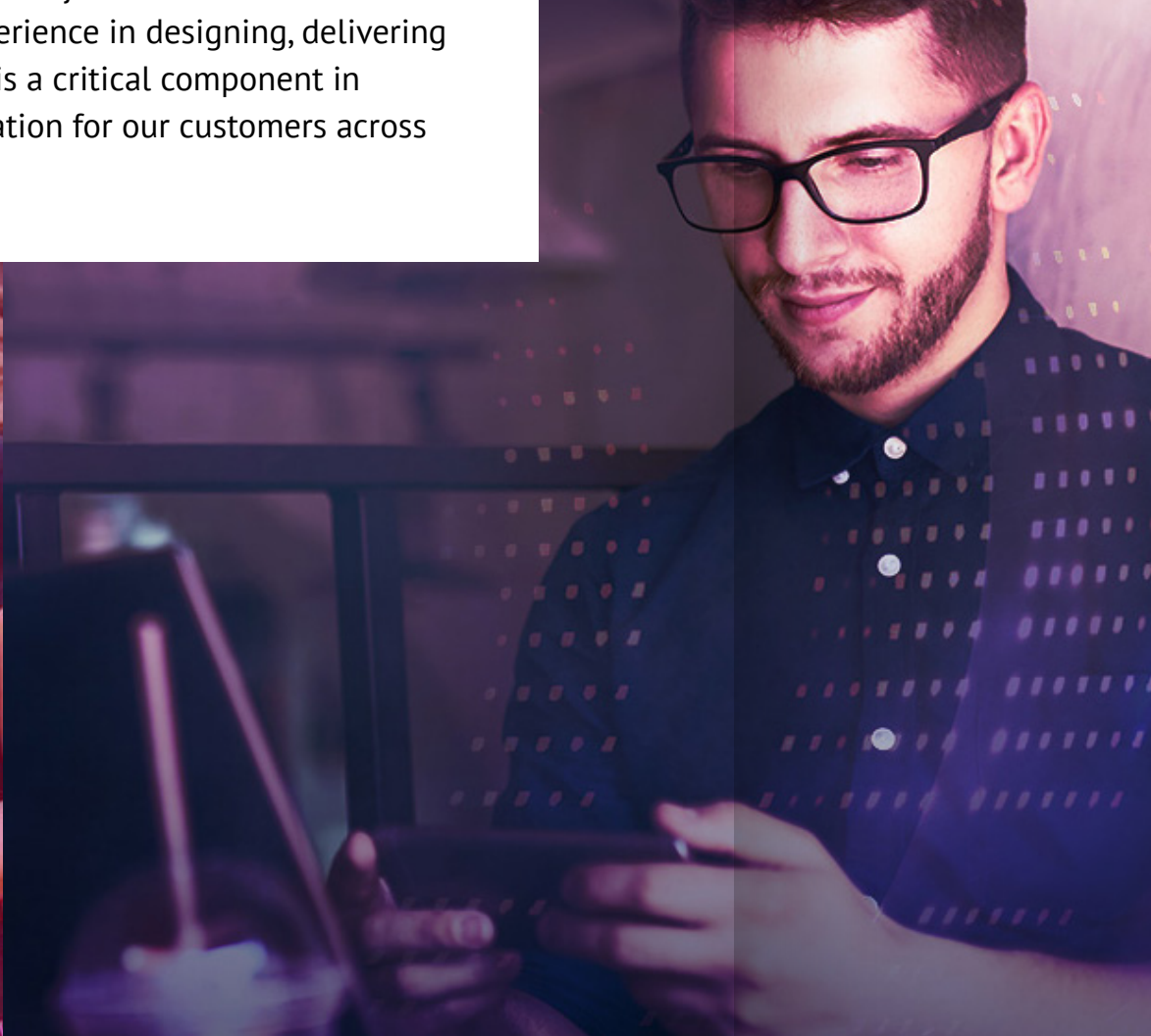
- Pricing that is simplified and inclusive for optimal economics.
- Leading Affordable Devices with integrated capabilities, high performance, security and leading-edge innovation.
- Customer Experience that is extends beyond the point of sale to ensure market success; onboarding, educating and implementation support.
- Digital Services and Apps that are comprehensive and contextual to enable communication service providers to grow revenues and improve customer “stickiness.”
- Content that is meaningful, contextual and tailored to our customers’ markets.
- Media Infrastructure as a Service powerful platforms and capabilities designed to ensure elastic scale on demand with a la carte modules that communication service providers may integrate on a customer-by-customer basis.
- Data-driven Analytics powered by AI to help decode end-user customer behavior.





Professional Services

Radisys can deploy a network operations services team—like the one that built and maintained the world’s most cost-efficient network supporting hundreds of millions of users in just months from launch (and up to nearly 400M today). Our experience in designing, delivering and disrupting global markets at scale is a critical component in successfully enabling digital transformation for our customers across the globe.



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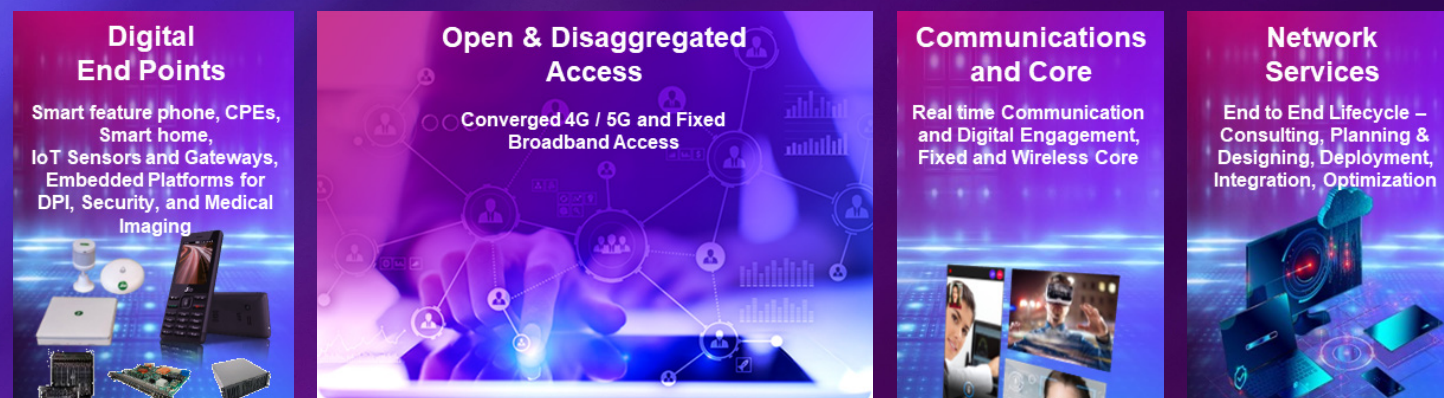
(Behind Prestige Tech Park)

Sarjapur – Marathahalli

Outer Ring Road,

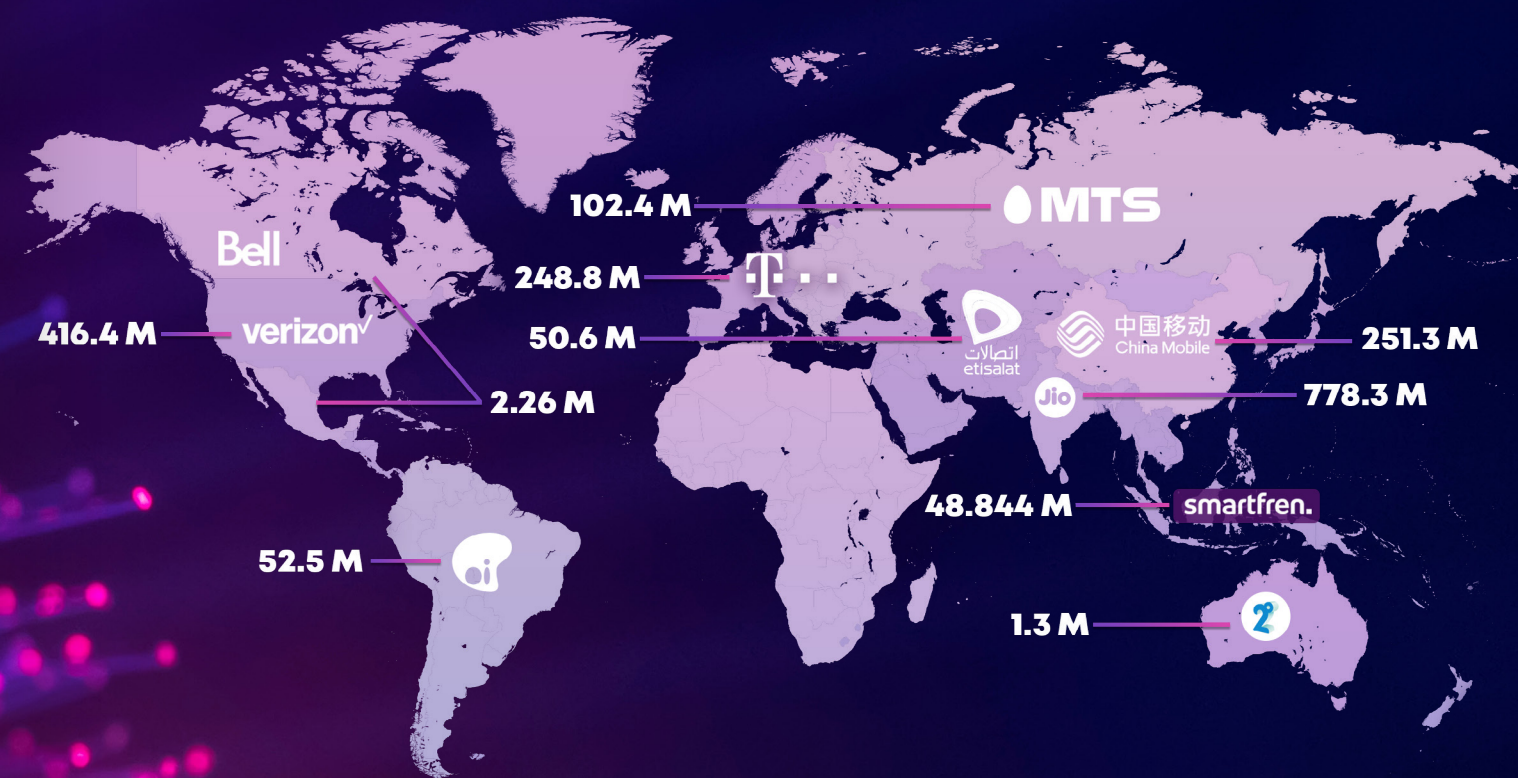
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Services

Radisys delivers extensible solutions that bring together efficient and effective communications and networking to create value and facilitate revenue growth for service providers. Radisys solutions enable operators and service providers to accelerate subscriber growth, increase average revenue per user and advance broadband penetration. Leverage Radisys' rich platter of platforms and capabilities to deliver locally relevant content and services with best-in-class quality and performance.



**Radisys: Touching over 1.7B
Subscribers across 150+ Operators**

Radisys Reach

Radisys solutions are deployed in carrier networks around the world demonstrating our quality of service, security, reliability and scale.

Leadership Team



Arun Bhikshesvaran
CHIEF EXECUTIVE OFFICER



Don Crosby
CHIEF FINANCIAL OFFICER



Al Balasco
HEAD OF MEDIA, CORE AND
APPLICATION BUSINESS



Arun Balasubramanian
HEAD OF NETWORK SERVICES
BUSINESS



Harris Razak
HEAD OF BROADBAND ACCESS
BUSINESS & INTERIM HEAD OF
AMERICAN SALES



**Ganesh
Shenbagarman**
HEAD OF INTEGRATED
PRODUCTS AND ECOSYSTEMS



Prakash Siva
HEAD OF HARDWARE AND
CLOUD ENGINEERING



Natasha Tamaskar
HEAD OF GLOBAL MARKETING
AND SALES ENABLEMENT



Janella Bennett
HEAD OF PEOPLE AND CULTURE



Munish Chhabra
HEAD OF MOBILITY SOFTWARE
AND SERVICES BUSINESS



Aniel Jhingoori
HEAD OF EMEA SALES &
INTERIM HEAD OF EMBEDDED
PLATFORMS AND DEVICES
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Nitesh Varshney
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Manu Kapoor
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